

Brian A. Janous



Areas of Expertise

Carbon Markets
Competitive Electric Procurement
Contract Development, Evaluation
and Negotiations
Cost of Capital
Electric Retail Competition and
Customer Choice
Market Price Surveys
Price Forecasts
Procurement & Management of
Energy and Energy-Related
Products
Rate Design and Tariff Analysis
Request for Proposals
Risk Analysis
Sustainability Issues

Mr. Janous is a Senior Consultant. He received Bachelor Degrees in Finance and Philosophy from the University of Missouri. Mr. Janous also earned a Master of Business Administration Degree from Webster University. During his academic career, he was elected a member of the Phi Beta Kappa Honor Society.

Since joining BAI in 2000, Mr. Janous has participated in numerous cases involving the evaluation of procurement options and the development of purchasing strategies in deregulated markets. He has also developed testimony related to utility cost of capital and capital structure.

Project Work



Other Project Work

- Alberta
- Nova Scotia
- Ontario